

Department of Information Resources  
Request for Offer DIR-TSO-TMP-246  
Cabling Services and Related Products  
BID PACKAGE 2 - PRICING SHEET

**INSTRUCTIONS:** The price per cable pull should represent all labor to include fishing walls, running cable through modular furniture, terminating, testing, labeling, and providing certification reports, as-built floor plans, and warranty information. **All Prices must include the .75% DIR Administrative fee.**

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
<b>Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>					
0-10 Pulls					
0-150 Feet	\$87.50	\$87.50	\$87.50	\$87.50	\$87.50
151-300 Feet	\$95.00	\$95.00	\$95.00	\$95.00	\$95.00
11-50 Pulls					
0-150 Feet	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00
151-300 Feet	\$80.00	\$80.00	\$80.00	\$80.00	\$80.00
51-100 Pulls					
0-150 Feet	\$72.50	\$72.50	\$72.50	\$72.50	\$72.50
151-300 Feet	\$72.50	\$72.50	\$72.50	\$72.50	\$72.50
101-200 Pulls					
0-150 Feet	\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
151-300 Feet	\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
Over 200 Pulls					
0-150 Feet	\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
151-300 Feet	\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
<b>Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>					
0-10 Pulls					
0-150 Feet	\$87.50	\$87.50	\$87.50	\$87.50	\$87.50
151-300 Feet	\$95.00	\$95.00	\$95.00	\$95.00	\$95.00
11-50 Pulls					
0-150 Feet	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00
151-300 Feet	\$80.00	\$80.00	\$80.00	\$80.00	\$80.00
51-100 Pulls					
0-150 Feet	\$72.50	\$72.50	\$72.50	\$72.50	\$72.50
151-300 Feet	\$72.50	\$72.50	\$72.50	\$72.50	\$72.50
101-200 Pulls					
0-150 Feet	\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
151-300 Feet	\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
Over 200 Pulls					
0-150 Feet	\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
151-300 Feet	\$65.00	\$65.00	\$65.00	\$65.00	\$65.00

**Bid Package 2 - Tab 3  
Cabling Services (per pull) - Labor Only Price Sheet**

**All Prices must include the .75% DIR Administrative fee.**

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
<b>Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>					
0-10 Pulls					
0-150 Feet	\$87.50	\$87.50	\$87.50	\$87.50	\$87.50
151-300 Feet	\$95.00	\$95.00	\$95.00	\$95.00	\$95.00
11-50 Pulls					
0-150 Feet	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00

3. Cabling - Labor Only

151-300 Feet		\$80.00	\$80.00	\$80.00	\$80.00	\$80.00
51-100 Pulls						
0-150 Feet		\$72.50	\$72.50	\$72.50	\$72.50	\$72.50
151-300 Feet		\$72.50	\$72.50	\$72.50	\$72.50	\$72.50
101-200 Pulls						
0-150 Feet		\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
151-300 Feet		\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
Over 200 Pulls						
0-150 Feet		\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
151-300 Feet		\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
<b>Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>						
0-10 Pulls						
0-150 Feet		\$380.00	\$380.00	\$380.00	\$380.00	\$380.00
151-300 Feet		\$475.00	\$475.00	\$475.00	\$475.00	\$475.00
11-50 Pulls						
0-150 Feet		\$380.00	\$380.00	\$380.00	\$380.00	\$380.00
151-300 Feet		\$475.00	\$475.00	\$475.00	\$475.00	\$475.00
51-100 Pulls						
0-150 Feet		\$380.00	\$380.00	\$380.00	\$380.00	\$380.00
151-300 Feet		\$475.00	\$475.00	\$475.00	\$475.00	\$475.00
101-200 Pulls						
0-150 Feet		\$380.00	\$380.00	\$380.00	\$380.00	\$380.00
151-300 Feet		\$475.00	\$475.00	\$475.00	\$475.00	\$475.00
Over 200 Pulls						
0-150 Feet		\$380.00	\$380.00	\$380.00	\$380.00	\$380.00
151-300 Feet		\$475.00	\$475.00	\$475.00	\$475.00	\$475.00
<b>Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>						
0-10 Pulls						
0-150 Feet		\$87.50	\$87.50	\$87.50	\$87.50	\$87.50
151-300 Feet		\$95.00	\$95.00	\$95.00	\$95.00	\$95.00
11-50 Pulls						
0-150 Feet		\$75.00	\$75.00	\$75.00	\$75.00	\$75.00
151-300 Feet		\$80.00	\$80.00	\$80.00	\$80.00	\$80.00
51-100 Pulls						
0-150 Feet		\$72.50	\$72.50	\$72.50	\$72.50	\$72.50
151-300 Feet		\$72.50	\$72.50	\$72.50	\$72.50	\$72.50
101-200 Pulls						
0-150 Feet		\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
151-300 Feet		\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
Over 200 Pulls						
0-150 Feet		\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
151-300 Feet		\$65.00	\$65.00	\$65.00	\$65.00	\$65.00

**Department of Information Resources  
Request for Offer DIR-TSO-TMP-246  
Cabling Services and Related Products  
BID PACKAGE 2 - PRICING SHEET**

**INSTRUCTIONS:** Vendors are to respond with prices (per pull) for only those zones where they can provide the requested services. The cost per cable pull should represent all materials including cable, electrical boxes, color coded inserts, jacks, patch panels, 66M150 blocks equipped with 89B brackets and/or 110 blocks, wall plates, patch cords, all devices as needed for proper hanging and molding as required. In addition the cost per cable pull should represent all labor including fishing walls, running cable through modular furniture, terminating, testing, labeling, and providing certification reports, as-built floor plans, and warranty information. Pricing to include all costs, including conveyances, necessary to complete the project. All Prices must include the .75% DIR Administrative fee.

<b>Cabling Services (price per pull)</b>	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
<b>Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>					
0-10 Pulls					
0-150 Feet	182.50	182.50	182.50	182.50	182.50
151-300 Feet	190	190	190	190	190
11-50 Pulls					
0-150 Feet	\$170.00	\$170.00	\$170.00	\$170.00	\$170.00
151-300 Feet	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00
51-100 Pulls					
0-150 Feet	\$167.50	\$167.50	\$167.50	\$167.50	\$167.50
151-300 Feet	\$167.50	\$167.50	\$167.50	\$167.50	\$167.50
101-200 Pulls					
0-150 Feet	160.00	160.00	160.00	160.00	160.00
151-300 Feet	160	160	160	160	160
Over 200 Pulls					
0-150 Feet	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00
151-300 Feet	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00
<b>Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>					
0-10 Pulls					
0-150 Feet	212.50	212.50	212.50	212.50	212.50
151-300 Feet	220	220	220	220	220
11-50 Pulls					
0-150 Feet	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00
151-300 Feet	\$205.00	\$205.00	\$205.00	\$205.00	\$205.00
51-100 Pulls					
0-150 Feet	\$197.50	\$197.50	\$197.50	\$197.50	\$197.50
151-300 Feet	\$197.50	\$197.50	\$197.50	\$197.50	\$197.50
101-200 Pulls					
0-150 Feet	190.00	190.00	190.00	190.00	190.00
151-300 Feet	190	190	190	190	190
Over 200 Pulls					
0-150 Feet	\$190.00	\$190.00	\$190.00	\$190.00	\$190.00
151-300 Feet	\$190.00	\$190.00	\$190.00	\$190.00	\$190.00

<b>Cabling Services (price per pull)</b>	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
<b>Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>					
0-10 Pulls					
0-150 Feet	237.50	237.50	237.50	237.50	237.50
151-300 Feet	245	245	245	245	245
11-50 Pulls					
0-150 Feet	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00

4.Cabling - Labor and Materials

151-300 Feet	\$230.00	\$230.00	\$230.00	\$230.00	\$230.00
51-100 Pulls					
0-150 Feet	\$22.50	\$22.50	\$22.50	\$22.50	\$22.50
151-300 Feet	\$22.50	\$22.50	\$22.50	\$22.50	\$22.50
101-200 Pulls					
0-150 Feet	215.00	215.00	215.00	215.00	215.00
151-300 Feet	215	215	215	215	215
Over 200 Pulls					
0-150 Feet	\$215.00	\$215.00	\$215.00	\$215.00	\$215.00
151-300 Feet	\$215.00	\$215.00	\$215.00	\$215.00	\$215.00
<b>Fiber Optic - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Single Mode</b>					
0-10 Pulls	6 strand				
0-150 Feet	1,569.00	1,569.00	1,569.00	1,569.00	1,569.00
151-300 Feet	1,796.50	1,796.50	1,796.50	1,796.50	1,796.50
300+ Feet	2,250	2,250	2,250	2,250	2,250
11-50 Pulls					
0-150 Feet	1,569.00	1,569.00	1,569.00	1,569.00	1,569.00
151-300 Feet	1,796.50	1,796.50	1,796.50	1,796.50	1,796.50
300+ Feet	2,250	2,250	2,250	2,250	2,250
51-100 Pulls					
0-150 Feet	1,569.00	1,569.00	1,569.00	1,569.00	1,569.00
151-300 Feet	1,796.50	1,796.50	1,796.50	1,796.50	1,796.50
300+ Feet	2,250	2,250	2,250	2,250	2,250
101-200 Pulls					
0-150 Feet	1,569.00	1,569.00	1,569.00	1,569.00	1,569.00
151-300 Feet	1,796.50	1,796.50	1,796.50	1,796.50	1,796.50
300+ Feet	2,250	2,250	2,250	2,250	2,250
Over 200 Pulls					
0-150 Feet	1,569.00	1,569.00	1,569.00	1,569.00	1,569.00
151-300 Feet	1,796.50	1,796.50	1,796.50	1,796.50	1,796.50
300+ Feet	2,250	2,250	2,250	2,250	2,250

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
<b>Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Multimode</b>					
0-10 Pulls	6 strand				
0-150 Feet	1,465.00	1,465.00	1,465.00	1,465.00	1,465.00
151-300 Feet	1,753.00	1,753.00	1,753.00	1,753.00	1,753.00
300+ Feet	2,250	2,250	2,250	2,250	2,250
11-50 Pulls					
0-150 Feet	1,465.00	1,465.00	1,465.00	1,465.00	1,465.00
151-300 Feet	1,753.00	1,753.00	1,753.00	1,753.00	1,753.00
300+ Feet	2,250	2,250	2,250	2,250	2,250
51-100 Pulls					
0-150 Feet	1,465.00	1,465.00	1,465.00	1,465.00	1,465.00
151-300 Feet	1,753.00	1,753.00	1,753.00	1,753.00	1,753.00
300+ Feet	2,250	2,250	2,250	2,250	2,250
101-200 Pulls					
0-150 Feet	1,465.00	1,465.00	1,465.00	1,465.00	1,465.00
151-300 Feet	1,753.00	1,753.00	1,753.00	1,753.00	1,753.00
300+ Feet	2,250	2,250	2,250	2,250	2,250
Over 200 Pulls					
0-150 Feet	1,465.00	1,465.00	1,465.00	1,465.00	1,465.00
151-300 Feet	1,753.00	1,753.00	1,753.00	1,753.00	1,753.00
300+ Feet	2,250	2,250	2,250	2,250	2,250

4.Cabling - Labor and Materials

Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: XXXXXXXXXX					
0-10 Pulls					
0-150 Feet					
151-300 Feet					
300+ Feet					
11-50 Pulls					
0-150 Feet					
151-300 Feet					
300+ Feet					
51-100 Pulls					
0-150 Feet					
151-300 Feet					
300+ Feet					
101-200 Pulls					
0-150 Feet					
151-300 Feet					
300+ Feet					
Over 200 Pulls					
0-150 Feet					
151-300 Feet					
300+ Feet					

Cabling Services (price per pull)					
	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	182.50	182.50	182.50	182.50	182.50
151-300 Feet	190	190	190	190	190
11-50 Pulls					
0-150 Feet	\$170.00	\$170.00	\$170.00	\$170.00	\$170.00
151-300 Feet	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00
51-100 Pulls					
0-150 Feet	\$167.50	\$167.50	\$167.50	\$167.50	\$167.50
151-300 Feet	\$167.50	\$167.50	\$167.50	\$167.50	\$167.50
101-200 Pulls					
0-150 Feet	160.00	160.00	160.00	160.00	160.00
151-300 Feet	160	160	160	160	160
Over 200 Pulls					
0-150 Feet	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00
151-300 Feet	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00



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 BID PACKAGE 2 - PRICING SHEET

COMPANY NAME: \_\_\_\_\_

\* DIR CUSTOMER PRICE contains 0.75% DIR Administrative Fee and it will be AUTOMATICALLY calculated once all other cells are filled.  
 For reference purposes, the formula to calculate DIR Customer Price is: DIR Customer Price = MSRP x (1-DIR Discount%) x (1+0.75%)

DO NOT make any changes to the format of the grids. Insert additional rows as needed.

PRODUCT							
CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
<b>Cabling Product Description (Sample List)</b>							
Data Racks, Wire Management, Patch Panels	CommScope	Cable equipment, products, and supplies			Based off price list	30.00%	
Fiber Boxes, Plates & Surface Mounts, Cable	Uniprise						\$0.00
							\$0.00
							\$0.00
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